



WHO SHOULD ATTEND?

Seminars are open to all interested professionals.

EB or **Employee Benefits** seminars are directed to those who manage their organization's employee benefits or retirement plan programs, including Human Resource professionals, fiduciaries, management, CFOs, CEOs and any other relevant professional.

P&C or **Property & Casualty** seminars are intended for individuals handling commercial insurance, workers' compensation and safety issues, including CFOs, finance executives and risk managers.

Registration is required to attend.

LIVE SEMINAR LOCATIONS

La Jolla Hyatt at Aventine

3777 La Jolla Village Drive
San Diego Ca 92122

Del Mar Marriott

11966 El Camino Real
San Diego CA 92130

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2010 SEMINAR CALENDAR

the latest in insurance trends



Seminars designed to educate and keep you up-to-date on the latest trends and legislation in Employee Benefits and Commercial insurance.

2010 SEMINAR CALENDAR

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| EB | January 28 | The Health & Productivity Dividend | La Jolla Hyatt/WEBINAR |
| EB | February 22 | 403(b) Boot Camp | WEBINAR |
| EB | February 25 | 401k Spotlight: 5500 E-Filing & Roth 401(k) | WEBINAR |
| P&C | March 16 | Liabilities for Boards & Executives | La Jolla Hyatt at Aventine |
| P&C | April 20 | A Day in the Life of a Product Liability Claim | La Jolla Hyatt at Aventine |
| EB | May 12 | 401(k) Spotlight | Del Mar Marriott |
| P&C | May 20 | Cyber Loss & Liability Update | La Jolla Hyatt/WEBINAR |
| P&C | June | New Ways to Fund Your Benefit Program | TBD |
| EB | July | Sales Force Compensation | TBD |
| P&C | August | Enterprise Risk Management | TBD |
| P&C | October | 2011 Workers' Compensation Forecast | TBD |
| EB | November | 2011 Legislation & Compliance Update | TBD/WEBINAR |

All seminars are complimentary; registration starts at 7:30 am, program begins at 8:00 am.

Light breakfast is served. There is a nominal fee for parking.

Webinar start times may vary and may be simulcast during live seminar.

* Seminars are subject to change. Invitations will be distributed closer to the seminar date. Registrations will be accepted when invitations have been sent.

SEMINAR SUMMARIES

January 28 – The Health & Productivity Dividend

Barney & Barney, in partnership with Unum, link the relationships between employee wellness, safety and disability management in a cohesive corporate model. Speaker: Dr. Kenneth Mitchell, Work Rx Group Ltd.

February 22 – 403(b) Boot Camp: Getting Your Non-Profit Retirement Plans in Shape!

If your non-profit sponsors a 403(b) plan or you are considering starting a retirement plan for your non-profit organization, join us for an informative webinar on the exciting revolution taking place in the non-profit retirement plan marketplace.

February 25 – 401k Spotlight: 5500 E-Filing & Roth 401(k) - What You Need to Know

An in-depth look at the new requirements for submitting 5500's online and important factors you should know before considering a Roth 401(k) option for your organization.

March 16 – The Oversight of Risk: Responsibilities and Liabilities for Boards & Executives

A lively discussion on the Securities and Exchange Commission's new regulations pertaining to compensation and corporate governance practices and the role of the board in a company's risk management process.

April 20– Navigating a Product Liability Claim

A must-attend for San Diego's biotech and medical device companies. We will examine product liability case studies and important next steps when it comes to protecting your company and product.

May 12 – 401(k) Spotlight

Insights to keep plan fiduciaries up-to-date on 401(k) hot topics and legislative updates.

May 20 – Cyber Loss & Liability Update: Corporate Espionage, Personal Security & Regulations

Cyber war and crime have increased the need for privacy liability coverages. Recognize your risks and lessen exposures while protecting your personal and corporate confidential information.

June 2010 – Finding New Ways to Fund Your Benefit Program

Options to fund health and welfare coverages outside the traditional fully-insured model. We will provide pros and cons of self-funding and determine if this alternative method is right for your organization.

July 2010 – Compensation: How Does Your Sales Force Stack Up?

Gain practical insights into evaluating the effectiveness of your sales incentive programs and how your plans compare to industry norms.

August 2010 – Enterprise Risk Management: The Competitive Advantage

Obtain a broader perspective on your total risk profile - including all internal and external business risks with an in-depth presentation on ERM and its implementation.

October 2010 – 2011 Workers' Compensation Forecast

What's in store for Workers' Compensation in 2011 and how will it affect your bottom line? Tips to help you manage the cost of your workers' comp insurance.

November 2010 – 2011 Legislation & Compliance Update

HIPAA, ERISA, DOL, COBRA, FMLA... Are you meeting your compliance requirements? Learn more about new and upcoming legislation affecting Employee Benefits and the keys to guarantee compliance.