

# BREAKING NEWS



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For Immediate Release

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## Barney & Barney Associates Earn National Recognition as 2010 Power Brokers

*Principal Mike Milligan and Practice Group Director Robyn Thaw  
recognized among best brokers in nation*

**San Diego, CA** – Two Barney & Barney LLC associates have been recognized by *Risk & Insurance* magazine as 2010 Power Brokers. More than 300 risk managers analyzed the 2500 brokers who were nominated and selected Barney & Barney Principal Mike Milligan and Community Association Practice Director Robyn Thaw among those recognized by the national publication's 5<sup>th</sup> annual Power Broker™ recognition program. Brokers were judged primarily on their creativity in solving risk-related problems during 2009, their demonstrated industry knowledge and their high level of client service.

According to *Risk & Insurance*, "Most brokers will provide a service to clients — for a fee, of course — but Power Broker™ Winners will do whatever it takes — and sometimes for free. The best commercial brokers in the business know their customers sometimes better than customers know themselves."

Principal Mike Milligan was recognized as a "Young Gun." The publication noted, "Mike Milligan has watched his firm's life sciences clients in Southern California multiply exponentially since he joined in 2000 immediately after graduating from the University of San Diego. The number jumped from seven clients to 200 over the last nine years. A client commented, "I would definitely say he is the best." The client continued, "In fact, I'd say he is among the better service providers I've worked with in any service."

Read Mike's article here:

<http://www.riskandinsurance.com/brokerdetail.jsp?brokerYear=2010&storyId=13388384>

Community Association Practice Director Robyn Thaw was recognized as a "National Leader in HOA, PUD Issues" in the Real Estate category. The publication noted, "With more than 30 years of industry experience, Robyn Thaw, a director with Barney & Barney LLC, last year set up the Community Association Practice (CAP) that specializes in insurance programs for real estate and common interest developments, homeowners' associations and planned unit developments (PUD)." Kingsley McLaren of Prescott Management commented that his eight years of working with Thaw have convinced him that she stands head and shoulders above other brokers. "In my previous position I oversaw some 14 properties, and there were other brokers on some of those accounts," he said. "It is the comparison with those brokers that truly makes Robyn shine and stand out."

Read Robyn's article here:

<http://www.riskandinsurance.com/brokerdetail.jsp?brokerYear=2010&storyId=13388476>

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Barney & Barney LLC is a California based privately held risk management and insurance brokerage firm providing solutions, services and products in commercial property and casualty insurance, employee benefits, workers' compensation, executive personal lines, and surety for the past 100 years. The firm also offers value added services in alternative risk financing, business continuity and loss control. [www.barneyandbarney.com](http://www.barneyandbarney.com)